



MMHA

MISSISSIPPI
MANUFACTURED
HOUSING
ASSOCIATION

www.msmmha.com

2022
FEBRUARY
ISSUE



BILOXI



MANUFACTURED HOUSING EXPO 2022


MARCH 28 - 30, 2022
IP Casino Resort Spa

With less than 6 weeks to go it is time to
make sure you have:

!!- Registered for the event

 - Secured your spot in the golf tournament

 - Booked your hotel room at the IP Casino Resort Spa

 - Checked out all the educational workshops

 - Reviewed the exhibitor and sponsor list

We may not have onsite homes this year but we are
excited to bring the industry together for hours of
networking, an expanded expo hall with manufacturers,
increased educational content, and more!

**For more information
on the EXPO visit
biloxihomeshow.com
We hope to see you in
Biloxi for a GRAND time!**

BILOXI EXPO.... THE PLACE TO BE

We are very excited about the upcoming Biloxi Expo March 28-30 at the IP Casino Resort and Spa. Formerly held in Tunica, the South Central Manufactured Housing Institute has moved its annual manufactured home show to Biloxi, Mississippi. Held at the IP Casino Resort Spa. The 2022 Biloxi MH Expo is quickly shaping up to be the industry's premier event of the year. Three days of education, networking, and connecting with the industry. Discover the latest in products and services, trends from manufacturers, and more. The 2022 Biloxi MH Expo will have it all. We have 88 booths with nine manufacturers participating in the Expo. While we will not have homes displayed this year, we will have manufacturers sharing their new floor plans in their booths.

We will begin the Expo with a golf tournament on Monday, March 28th at the Shell Landing Golf Course. Monday evening we will have a welcome reception at the IP with a Mardi Gras theme which will be so much fun seeing everyone. You know our industry is like a family reunion when we get together....and it has been way too long for such an event.

Tuesday we began with breakfast in the exhibit hall area followed by a general session for all attendees with our manufacturer's panel. This session will be very informative considering our industries' struggles with getting supplies and laborers through the pandemic. Lunch will be provided for attendees and in the afternoon we will have educational seminars for community managers and retailers. Tuesday evening Triad is hosting a reception and also Alabama and Mississippi Associations will be hosting a reception to raise funds for their PACS.

Wednesday we began with breakfast in the exhibit hall followed by a general session with State Executives from six states to discuss important topics in each state regarding our industry. Lunch will be provided for attendees and in the afternoon we will have educational seminars for community managers and retailers. The Expo will end with a reception in the exhibit hall at 4:30 p.m. with five \$500 cash prizes being given away. You must be present to win. We will also have some cash prizes given away at the general sessions.

MMHA has worked with our SAA and he has approved 8 hours of continued education for sales training by attending the two days at the EXPO. There will be sign-up sheets at each session so MMHA can prepare education certificates. MMHA is also offering two free hotel room nights at the IP for the first 50 retailers to register. We are almost full, so don't delay.



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LEGISLATIVE UPDATE 2022 SESSION

MMHA is monitoring several bills, but here is a few to report :

Income tax removal: Both the House and Senate have their versions of doing away with the personal income tax and this will probably go down to the end of session. The Senate has yet to release their bill. The state economist analysis given to Lt. Hosemann and Speaker Gunn showed the House tax cut could mean budget deficits for the state.

HB 1061 and SB 2461: Land Lord Tenant issues: These bills were filed to update our laws as a result of a court decision in the state. MMHA has been working with the realtors and the apartment association on this issue. These bills would affect our communities.

HB 256: Owner of manufactured home required to provide notice to tax collector within 7 days of relocating home to another county.

HB 240: Income tax credit for taxpayers who construct a storm shelter

HB 180: Require headlights on vehicles shall be operated whenever conditions necessitate the use of windshield wipers

HB 482: Reenact property insurance clarity act that requires insurers authorized to transact homeowners insurance business in the state to provide policy and premium information to the Department of Insurance

HB 620: To include the commercial transportation enforcement and the drivers service license bureau as separate units with the Department of Public Safety

HB 686: Appraisal management companies must first obtain registration issued by the MS Real Estate Appraiser

HB 770 and SB 2451: Create the MS Equal Pay Act

HB 1073: To revise the provisions of law to prescribe the design of bridges and culverts on public roads

HB 1163: To revise certain provisions regarding the type of residential construction that is excluded from the contractor's tax

HB 1187 and SB 2326: To enact the MS Insurance E-Commerce Model Act

HB 1376: To create the MS consumer privacy act

HB 1486: Revise commercial drivers license qualification standards

SB 2081: To provide for the removal of appointed state offers for certain forms of willful neglect

SB 2082: Phase in ad valorem tax exemption on products, goods, merchandise for resale by any small business with an annual net revenue of less than \$2 million dollars.

SB 2093: Bond bill for local bridge replacement and rehabilitation

SB 2159: Creates the Mississippi Flexible Tax Incentive Act

SB 2587: Issues with commercial drivers license

SB 2064: Act to create the MS Broadband Expansion act

SB 2626: Comprehensive landlord and tenant act

SB 2669: Term of certain licenses and certificates issued by the Commissioner of Insurance perpetual until such time as the commissioner of insurance revokes the license or certificate

SB 2822: Act to create the MS Water and Wastewater transformation infrastructure Grant program of 2022

SB 2831: This bill is addressing taxation on computer software by the dept of Revenue; MMHA is part of the BIPEC governmental committee and we have been working with the Dept. of Revenue on clarification of their interpretation of taxing computer software. They have not acted in a timely matter, so we asked Senator Harkins to file a bill to clarify the issue.



MMHA ZONING UPDATES

Tate County: The supervisors want to define modular homes as off frame homes only, which is in direct conflict with our state definition. Our attorney has written a very detailed letter to their attorney explaining the proper definition of modular homes. MMHA has also created a special form that should be submitted with the application for a modular home in Tate county.

City of Pickens: The property in question was rezoned in June 2021, however, a new mayor was elected as well as a new city clerk in 2021. The minutes from the rezoning meeting have not been signed and properly filed so the new mayor is not acknowledging the change. MMHA

attorneys are working on the matter because the city council did take action on the rezoning. The fact that the minutes were not filed reflects badly on the city attorney for not following proper legal procedures for local government. All of the required procedures for the rezoning took place and are recorded. This seems to be more of a political problem than zoning, but we have to press onto allowing this customer to be able to place the home on his property.

Clinton/Hinds Co. : The customer is seeking a condition use to place his home on property that was annexed by Clinton which he was unaware of until applying for a permit. He thought his property was in Hinds County.

Please remember to contact MMHA as soon as possible when a customer is turned down for a permit because there is a time limit on when you can appeal to the full governing body. Also, I would recommend that the retailer confirms with local government on the permits. MMHA gets contacted about permit issues that the customer says it was ok to place a home on their land when in fact the zoning for his property had been changed years ago.



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Sam Huffman, Regional Manager
NMLS# 429927 / Triad Financial Services #1063

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- Interest Rebate Program

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- Homeowners Coverage

A large green outline of a house with a chimney, positioned behind the main text. The outline is semi-transparent, allowing the mountain background to be seen through it.

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River Point Home Center Grand Opening

MMHA welcomes new retailer member, River Point Home Center, located in Fulton, MS. Cody Trotter will be the manager for the sales center located at 201 Access Road. The sales center has opened in a timely matter with the City of Fulton changing its zoning ordinance to a more favorable position on manufactured homes. Congratulations.



From Left to Right: Cody Trotter and Jennifer Hall.



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MMHA offers education seminars with approved educational hours for sales training. Back by popular demand is Manufactured Housing 101, a two-session course for MMHA members. The MF Housing 101 class will equip your sales staff to better know exactly what they are selling and how to sell it. It will give them an introduction to the history of manufactured housing, the market, and a comprehensive understanding of today's manufactured home. In addition, we will have Ken Corbin speak on Time & Prospect Management and How To Generate More Leads Than You Can Handle.

[REGISTER HERE](#)

SEMINAR DATES



FEBRUARY 25, 2022
MANUFACTURED HOUSING, 101 – PART 2
Chris Nicely, President, ManufacturedHomes.com



MARCH 18, 2022
TIME & PROSPECT MANAGEMENT
Ken Corbin

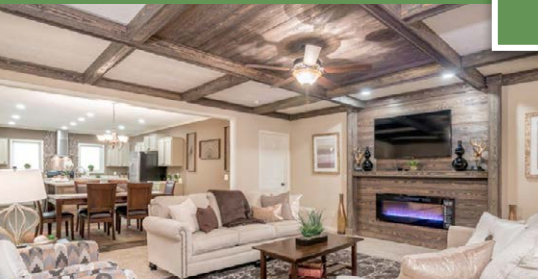


APRIL 22, 2022
HOW TO GENERATE MORE LEADS THAN YOU CAN HANDLE
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2022 EVENTS NOT TO MISS

BILOXI EXPO



MARCH 28 - 30, 2022
 IP Casino Resort Spa
 Biloxi, MS
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BEST OF THE BEST



MAY 19, 2022
 The Sheraton Hotel
 Flowood, MS
msmha.com/membership

MULTI-STATE



July 23-25, 2022
 Perdido Beach Resort
 Orange Beach, AL
msmha.com/convention

- MAR 29** **BOARD OF DIRECTORS MEETING**
 Biloxi, MS | IP Casino Resort Spa
- APRIL 5** **INSTALLATION TRAINING SEMINAR**
 MMHA Office | Flowood, MS
- APR 11-13** **CONGRESS EXPO**
 ROSEN SHINGLE CREEK | Orlando, FL
- APRIL 26** **INSTALLATION TRAINING SEMINAR**
 Hilton Garden Inn | Tupelo, MS
- APR 27** **INSURANCE SEMINAR**
 MMHA Office | Flowood, MS
- MAY 5** **INSTALLATION TRAINING SEMINAR**
 Holiday Inn | Hattiesburg, MS
- MAY 19** **BOARD OF DIRECTORS MEETING**
 12:00 p.m. | The Sheraton | Flowood, MS
- JUN 13-16** **SUPERVISORS CONVENTION**
 Biloxi, MS
- JUN 27-29** **MUNICIPAL CONFERENCE**
 Biloxi, MS
- JUL 23** **BOARD OF DIRECTORS MEETING**
 Perdido Beach Resort | Orange Beach, AL
- OCT 2-4** **MHI ANNUAL MEETING**
 Denver, CO



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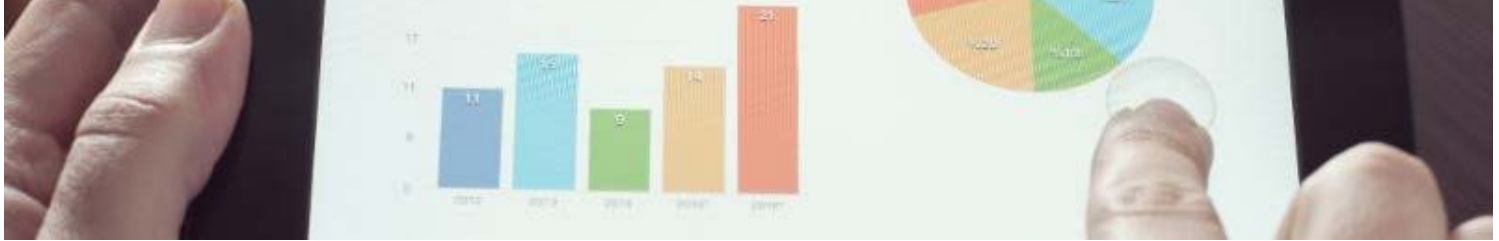
A photograph of a white manufactured home with a gabled roof, a front porch with a white railing, and large windows with black shutters. The house is surrounded by green grass, yellow bushes, and palm trees under a clear blue sky.

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MONTHLY ECONOMIC REPORT

8,030 New HUD Code Homes Shipped in December | 105,775 Homes Shipped in 2021

In December 2021, 8,030 new manufactured homes were shipped, a decrease of 1,030 homes or 11.4 percent compared to November 2021, and an increase of 398 homes or 5.2 percent compared to December 2020. Compared with the same month last year, shipments of single-section and multi-section homes were both up, 2.8 percent and 7.1 percent, respectively. Total floors shipped in December 2021 were 12,656, an increase of 6.0 percent compared with the same month last year. There were 45 FEMA designated units produced in December 2021, whereas no FEMA units were produced in December 2020.

Cumulative shipments for 2021 totaled 105,775 homes compared with 94,401 homes in 2020, a net increase of 12.0 percent.

The seasonally adjusted annual rate (SAAR) of shipments was 105,628 in December 2021, down 1.3

percent compared to the adjusted rate of 107,047 in November 2021. The SAAR corrects for normal seasonal variations and projects annual shipments based on the current monthly total.

In December 2021, 8,014 new manufactured homes were produced, a decrease of 1,055 homes or 11.6 percent compared to November 2021, and an increase of 381 homes or 5.0 percent compared to December 2020. MHI's Monthly Economic Report includes numbers for both manufactured home production and shipments. The difference between the two is attributed to the number of homes that have been produced, but their destinations are pending.

The number of plants reporting production in December 2021 was 139 and the number of active corporations was 33, the same number of corporations yet one more plant than in the prior month.



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DECEMBER 2021 ECONOMIC REPORT

NATIONAL TREND

	December 2020	December 2021	Change
Production	7,633	8,014	5.0%
Shipment	7,632	8,030	5.2%

	YTD 2020	YTD 2021	Change
Production	94,390	105,772	12.1%
Shipment	94,401	105,775	12.0%

MISSISSIPPI TREND

	December 2020	December 2021	Change
Shipment	359	337	-6.1%

	YTD 2020	YTD 2021	Change
Shipment	3,888	4,415	13.6%

MISSISSIPPI PRODUCT MIX

Home Shipments For December 2021		
Single-Section	Multi-Section	Total
150	187	337

Home Shipments YTD		
Single-Section	Multi-Section	Total
2,157	2,258	4,415

MISSISSIPPI SHIPMENT RANKING

	Shipments	% of Total	Rank
December 2021	337	4.2%	8
YTD	4,415	4.2%	7

DECEMBER DUES

Manufacturer	
\$	CMH/Clayton
R	Cavalier
\$	Cav dba Buccaneer
\$	Cappaert
R	Champion, FL
\$	Champion, LA
\$	Champion, TN
R	Champion, TX
\$	Champion, KY
\$	Clayton - Addison
\$	Deer Valley
\$	Fleetwood/TN(Lafayette)
\$	Franklin
R	Giles
\$	Hamilton Homebuilders
\$	Hamilton Homebuilders-Lynn
\$	Jessup Housing
\$	Kabco
R	Live Oak
R	Oak Creek Homes
\$	ScotBilt Homes
\$	Southern Energy/AL/TX
\$	Southern Homes
\$	Sunshine
\$	TRU Homes
\$	Timber Creek
\$	Winston Homebuilders
R	Palm Harbor Homes

\$ | Dues Paid
 R | Report (no Dues)
 N | No Reports/No Dues

February 23, 2022



*FROM THE DESK OF
COMMISSIONER
BRENT BAILEY
CENTRAL DISTRICT OFFICE*



The Central District is pleased to bring you the latest information concerning utility rates, project developments, Public Service Commission actions and other news you can use. I hope you will find this information to be a useful resource to learn about the Public Service Commission, consumer issues and the continuous work we are doing for the citizens in the Central District and across the state of Mississippi. Thank you again for allowing me to serve you in this capacity.

Brent Bailey



MPSC Releases Public Utility Infrastructure Review Report



Last week, the Mississippi Public Service Commission presented its ***Public Utility Infrastructure Review Report*** to the public after nearly a year of working with consultants, utilities and other partners to evaluate the processes and protocols utilities employ to prepare for and respond to extreme weather events as well as the day-to-day management practices that ensure reliability and increase resiliency. Thank you to the special guests who joined me at the Capitol to introduce the report and review its findings and recommendations.

One year ago, Mississippi was in the frigid grip of historic winter storms. The combination of freezing rain, snow and days of below freezing temperatures brought road travel to a halt across much of the state, caused nearly 200,000 customers to lose power, more than 80 water systems experienced low or no water pressure, and some telecommunications were disrupted. For a few days, it was almost as if the state was paralyzed. Furthermore, during this time, the regional transmission operator ordered 700 MW of load shed to help stabilize the regional grid. While utility professionals worked as quickly and safely as possible to restore services, the impacts of the February 2021 winter storms lingered for several weeks in some areas. The magnitude of this event and the number of customers impacted caused the Commission to launch a review of the state's public utility infrastructure.

While the February 2021 winter storm was the motivation behind the development of this report, we all know that Mississippi is no stranger to other extreme weather events. Over the past twelve months, Mississippi experienced an ice storm, hurricane, tornadoes and strong thunderstorms. Utilities then utilize lessons learned to be better prepared for the next major event. Other less discussed threats to utility operations include cyber attacks, physical attacks and even earthquakes. Our report explores these threats.



Continued...

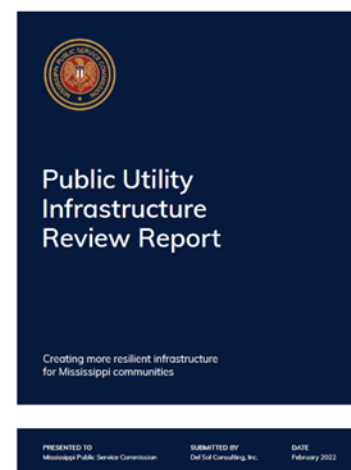
A study like this could not be conducted without the cooperation of the utilities. The Commission sent surveys or data requests to 87 electric, natural gas and telecommunication utilities and achieved a 90% response rate. The Mississippi State Department of Health and the Mississippi Rural Water Association assisted in the collection and reporting of data from water and sewer utilities. The consultants performed follow-up meetings and interviews with utilities to further evaluate practices and protocols.

For the most part, the report found that utilities around the state have adequately responded to recent extreme weather events. However, there were notable, extended drinking water outages that indicate challenges to reliable, resilient service remain. The work of maintaining utility service delivery networks, increasing resiliency and preparing for the next major event - whatever that may be - should never cease. I am confident that incorporating prudent, innovative measures will help protect Mississippi customers from the worst that mother nature can dish out.

I hope that the findings and recommendations in the report serve as a foundation for agencies, utilities, organizations, lawmakers, consumer advocates, and other stakeholders to work in collaboration to responsibly increase overall system resilience. We have highlighted several recommendations from the report:

- ◆ **Conduct yearly forum** with representatives from utilities, government agencies, state elected officials and community leaders for ongoing preparedness planning and information sharing.
- ◆ **Update vegetation management protocols** and **educate consumers** about proper tree planting in the vicinity of power lines.
- ◆ **Evaluate the creation of minimum standards** for water/sewer emergency preparedness.
- ◆ **Utilities should implement weatherization measures** to protect critical components.
- ◆ **Implement hardening measures**, such as replacing wooden transmission utility poles with steel or concrete.
- ◆ **Communicate, Communicate, Communicate** - before, during, and after extreme weather events.

Utilities across the state serve anywhere from a few hundred thousand customers to just a few hundred customers, or less. However, each utility customer has a valid expectation of receiving reliable, adequate and affordable service. Utilities must have adequate revenues to ensure that systems are maintained, employees are properly trained, and action plans remain updated and executable. Furthermore, regulators must have tools at their disposal to properly identify, respond to and correct issues that can adversely impact reliability and resiliency. Please take time to read the findings and recommendations outlined in the [Public Utility Infrastructure Review Report](#).



Regional News

More Delays at Plant Vogtle Nuclear Station

Southern Co. has announced another delay for its two nuclear reactors under construction in Georgia due to inspection records that are missing or incomplete. The completion of the third and fourth reactors at Plant Vogtle is now projected to be delayed three-to-six months, with the third unit coming online in March 2023 and the fourth reactor ready by the end of 2023. In addition, Plant Vogtle's expansion construction costs are expected to rise to more than \$30 billion, up from an initial estimate of \$14 billion in 2012.



GIVING BACK TO YOUR COMMUNITY

WHY PARTICIPATE?

Being active in your community is a great way to boost exposure. It allows people to get to know your brand, product, and creates a trustworthy business image, while you help contribute to meet community needs. By giving back to the community, you take an active role in community development, help community members succeed, and help foster a deeper sense of unity.

MMHA wants to help support those who are doing good deeds in your community. If you know of a 501c3 Non-Profit organization in your area, submit an entry form for a chance to have MMHA donate **\$2,500.00** to their cause. Three organizations will be chosen, one from each region of the state.

REQUIREMENTS

- ❑ **Non-Profit must work and operate in the state of Mississippi.**
- ❑ **Must be a 501C3 organization and registered with MS Secretary of State.**
- ❑ **Entry form must be submitted to lhanson@msmmha.com by Thursday,**

ENTRY DEADLINE MARCH 31, 2022

MMHA Member Information

Non-Profit Information



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Members Gather at MHI Winter Meeting to Discuss Growing the Market

By: MHI

At MHI's 2022 Winter Meeting in New Orleans last week, more than 120 MHI members participated in interactive sessions addressing four of the most pressing issues affecting the manufactured housing industry. Attendees provided real-time feedback utilizing polling software and shared optimism about the five-year outlook for the industry, describing the future outlook as "growing," "booming" and bright."

MHI Chairman Leo Poggione of Craftsman Homes, Vice Chairman Bill Boor of Cavco Industries, Inc., and Lance Hull of 21st Mortgage, provided an industry outlook examining opportunities for manufactured housing in the coming year. During interactive table discussions, attendees talked about the challenges and opportunities for the industry over the next five years, raising topics such as zoning and labor market hurdles and opportunities for placement of manufactured housing in urban settings.



From Left to Right: Leo Poggione, Jennifer Hall, Tim Williams, and Lorie Hanson

On a panel titled, "Zoning & Development: Creating Opportunities for Growth," National Retailers Council Chairman Matt Niño (Cavco Industries, Inc.) was joined by Financial Services Division Board Member Barry Noffsinger (Credit Human) and Zoning Task Force Member DJ Pendleton (Texas MHA) for a moderated discussion about opportunities for growth in urban areas and zoning success stories. Noffsinger shared information and insights from Credit Human's successful project in New Orleans to place manufactured homes on vacant lots in the City. Attendees shared zoning success stories as well as participated in audience polling, which indicated interest in the industry coming together to overcome challenges in accessing local government officials.

MHI's Manufacturers Division Chairman, Jayar Daily, (American Homestar Corporation) joined Technical Activities Committee leaders Manny Santana (Cavco Industries, Inc.), John Weldy, (Clayton Homes) and Phil Copeland (Champion Homes) to discuss the industry's progress in improving energy efficiency in manufactured homes and review the Department of Energy's (DOE) proposal for creating federal energy efficiency standards for manufactured homes. More than two-thirds of the audience disagreed with the DOE's premise that today's manufactured homes have higher energy bills than a site-built home of comparable size. MHI's strategy to engage with policymakers to fix the DOE's proposal rather than oppose it outright was overwhelmingly supported by the attendees. To support this effort, please participate in the "Call for Action" in the article below.

The final panel of the day explored trends in land-lease communities, both from the legal and the regulatory perspective. Polling showed the vast majority of the audience felt there was an increase in tenant protection actions in the last five years. NCC Board Members Ron Bunce (Equity LifeStyle Properties, LLC) and Jody Gabel (Flagship Communities) were joined by MHI's outside-counsel Scott Simpson (McMahan, Glick & Burford, PLLC) on the stage. The panel discussed the origins of increased litigation and regulation as well as strategies community owners can employ to protect themselves from risks, such as due diligence and insurance, activating supportive residents and positive social media/communications strategies. Trending topics for consumer complaints included community maintenance, rents, and fair housing.

In addition to the interactive sessions, MHI's Technical Activities Committee (TAC), the Manufactured Housing Educational Institute (MHEI) Board, and MHI-PAC Board of Trustees also met. During its meeting, the TAC Committee approved an industry counterproposal to the proposed DOE energy standard, focusing on improvements that would be feasible in the factory-built environment.



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Administration Moves to Lower Lumber Tariffs

The Commerce Department has issued its third administrative review to reduce duties on shipments of Canadian lumber into the United States from 17.99% to 11.64%. This action follows a congressional letter sent to Commerce Secretary Gina Raimondo from 84 members of Congress in late December expressing urgent concern regarding the Department's recent decision to double tariffs on softwood lumber products from Canada. The letter also calls on the United States to resume talks with Canada to negotiate a new softwood lumber trade agreement. Along with other residential building trade associations, MHI continues to advocate to the U.S. Department of Commerce, the White House and Congress for federal intervention and necessary action to support increased production of lumber. [Click here](#) to read the letter.



White House Publishes Guidebook to Help Localities Access Billions in Federal Infrastructure Funds

As implementation of the bipartisan Infrastructure Investment and Jobs Act (IIJA) begins, the White House has published a 465-page guidebook to help state, local, tribal, and territorial governments and other stakeholders apply for funds to build or rebuild transportation, water, energy, environmental resilience and remediation, and broadband projects. The guidebook summarizes the law's programs and provisions and provides guidance to state and local policymakers about applying for funding. [Click here](#) to view the guidebook and visit the website www.build.gov for more information.



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MHI Tells HUD that Manufactured Housing Fits within its Mission to Support Affordable Housing



MHI submitted a series of recommendations for strategy initiatives that MHI believes should be included in HUD's 2022-2026 Strategic Plan in response to the Department's request for comment about what should be in the plan. In the letter, Lesli Gooch, CEO of MHI, stated that "Manufactured housing is the most affordable homeownership option in America – and HUD is the most important federal agency with jurisdiction over areas that matter to manufactured housing. Therefore, it is critical that

the HUD Strategic Plan include substantive strategies and actions to facilitate the availability and affordability of manufactured homes."

This action coincides with a fact sheet HUD released detailing actions it took in the last year to create affordable homes and sustainable communities – with the first item being a focus on making the appraisal process fairer and thereby helping underserved families build wealth. One of the key MHI recommendations for the HUD Strategic Plan is for FHA to improve the appraisal standards for CrossMod manufactured homes, which are an entry point for low- and moderate-income families to enjoy all the benefits and amenities of a site-built home at a much more affordable price point.

For each of the four objectives HUD identified in their draft strategic plan, MHI submitted a priority strategy recommendation. MHI's recommendations included:

- Strengthen Fair Housing Rules to support appropriate challenges to localities that discriminate against minorities through local zoning ordinances and other actions whose intent is to exclude affordable manufactured homes from their communities.
- Fully carry out HUD's responsibilities under the Manufactured Housing Act of 2001, to: (1) ensure the supremacy of HUD code with respect to manufactured home construction and safety standards, and (2) promptly consider and take action on all safety and construction proposals developed by the Manufactured Housing Consensus Committee.
- Modernize FHA loan programs for manufactured homes, including: (1) extending and modifying appraisal standards for CrossMod homes, and (2) modernizing Title 1 rules, including updating loan limits and alignment with HUD code definitions.
- Work with and provide housing expertise to the Department of Energy to facilitate revisions to proposed new manufactured home energy standards, in order to maintain the affordability of manufactured homes while achieving the goal of energy efficiency.



Click Here
to read the letter



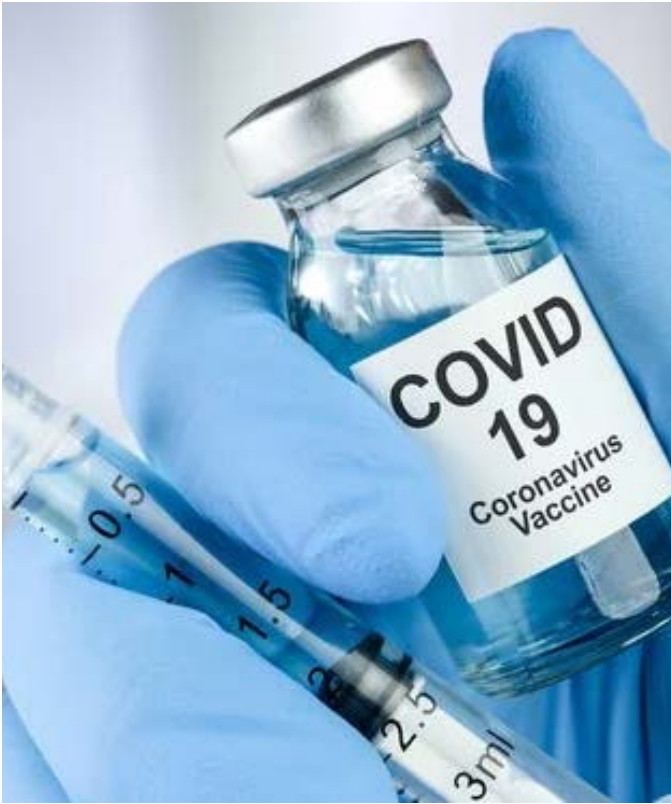
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OSHA Withdraws Vaccine Mandate for Large Businesses

Following the Supreme Court's decision to block the rule earlier this month, OSHA has withdrawn its COVID-19 vaccination and testing regulation aimed at large businesses effective January 26. If not withdrawn, the mandate would have required that workers at businesses with 100 or more employees to be vaccinated or submit a negative COVID test weekly to enter the workplace. It also required unvaccinated workers to wear masks indoors at work. MHI will continue to monitor OSHA's action on this issue.

New Fannie Mae & Freddie Mac Regulator Continues to Express Support for Manufactured Housing

In a productive meeting with Sandra Thompson, the Acting Director of the Federal Housing Finance Agency (FHFA) last week, MHI discussed its recommendations to ensure that Fannie Mae and

Freddie Mac (the Enterprises) increase their level of support for manufactured housing. In addition to suggesting improvements to the Enterprises' Duty to Serve Plans, which FHFA has rejected, MHI also discussed the importance of helping to overcome local zoning and land use barriers to the placement of manufactured homes.

Speaking at a meeting of the Women in Housing and Finance Association last week, Thompson acknowledged one of the reasons the Enterprises were told to revise their 2022-2024 Duty to Serve Plans was because the goals outlined for manufactured housing were not sufficient. Further, during her confirmation hearing before the Senate Banking Committee to become the agency's next Director, she stated that FHFA is focused on working with Fannie Mae and Freddie Mac to utilize manufactured housing as one way to address the affordable housing shortage. During the hearing, she acknowledged that local zoning ordinances can hinder the types of affordable housing that can be placed and reaffirmed her commitment to working to overcome such barriers.

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FCC Issues Proposal to Prohibit Exclusive Agreements for Broadband

In response to President Biden's July Executive Order on Promoting Competition in the American Economy, the Federal Communications Commission has issued a Report and Order and Declaratory Ruling that would promote competition and increase choice for broadband services for people living and working in multi-family housing, including "mobile home parks," or office complexes. To promote broadband competition and deployment, the Order and Declaratory Ruling, if adopted by a vote of the full Commission, would:

- Prohibit providers from entering into graduated revenue sharing agreements or exclusive revenue sharing agreements with a building owner;
- Require providers to disclose to tenants in plain language the existence of exclusive marketing arrangements that they have with building owners; and
- End a practice that circumvents the FCC's cable inside wiring rules by clarifying that existing Commission rules prohibit sale-and-leaseback arrangements that effectively block access to alternative providers.



[Click Here](#)
to read the letter



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